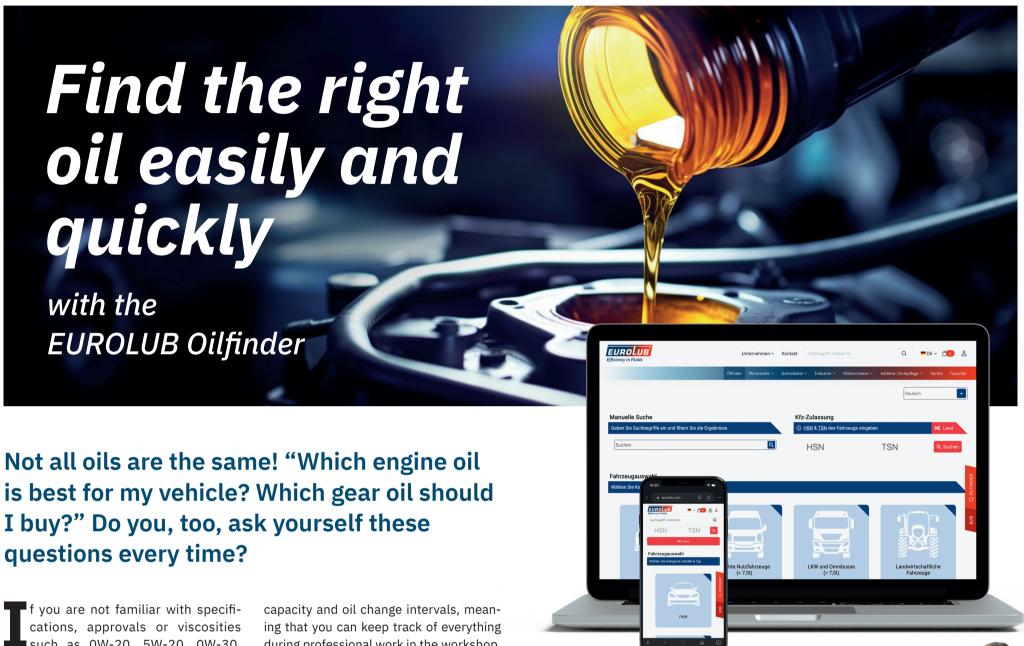


NEWS

No.3 AUGUST | 2023

News and trends at EUROLUB



Isuch as 0W-20, 5W-20, 0W-30, 5W-30, 5W-40, 10W-40 ... you can find the right motor oil, along with other operating fluids from our wide range here in just a few steps and with no prior knowledge.

ALTERNATIVELY, YOU can also quickly and easily search for your model in the categories cars, light commercial vehicles, trucks and buses, agricultural vehicles and construction, mining and materials handling equipment.

YOU CAN display the results in different ways, print them out or send them. Personalised product recommendations offer you the best conditions for the successful and efficient operation of your machines and vehicles.

ARE YOU a corporate customer? The EUROLUB Oilfinder is available for onsite customer advice. Along with different container sizes, it shows you the during professional work in the workshop.

IF YOU are unable to find the right lubricant or coolant for your needs, just send us a message at info@eurolub.com

THE DATA of your vehicle plays a vital role here. The more precisely you specify, the easier it is to narrow down vehicle types.

PLEASE ALSO note that results may vary over time due to possible changes by vehicle manufacturers.

Would you like to learn more about EUROLUB's lubricant range? You can find all the important information on our homepage eurolub.com!



EUROLUB Oilfinder How to find your oil!

HOW IT WORKS

Just click on the EUROLUB Oilfinder online and you'll be immediately shown three options to search for your vehicle(s).

- **#1** Manual search by entering your vehicle data
- #2 Search via the KBA number of your vehicle
- #3 Vehicle-related search via screening

Our search engine brings up suitable fluids for your engine, transmission, brake/clutch and the cooling system straight away:

- **#1** Motor oil with the right properties for your vehicle → Capacity/filling quantity and change interval
- #2 Gear oil
- **#3** Brake fluid
- #4 Antifreeze coolant



QUALITY IS VITAL FOR THINGS TO RUN SMOOTHLY

What is important when buying oil? Continue reading on page 2

WITH BEST WISHES, THE EUROLUB TEAM

Meet three key members of our team. Continue reading on page 3

SCHOOL GARDENS AGAINST MALNUTRITION

Learn about Plan International's school garden project and how you can support it. Continue reading on page 4



Quality is vital for things to run smoothly.

What is the significance of oil standards and manufacturer approval? How can you tell whether a motor oil is of high quality?

hoosing the right oil for your vehicle is important. Identifying and using the correct oil standard for your vehicle is the most important thing; whether the product is advertised as fully synthetic or synthetic is unimportant. The right oil is composed of different base oils and additives to meet the technical requirements. Therefore, during purchase, oil standards take precedence over eyecatching product descriptions. Quality products are not only reliable, powerful and effective, but also give great importance to environmental considerations.

What do the differences mean?

Specifications define the criteria for lubricants, which are defined by independent organisations worldwide to determine the performance of motor oils. The API (American Petroleum Institute) classes describe the American requirements and quality criteria for motor and transmission oils. Because operating conditions and engines in Europe differ fundamentally from those in America, the ACEA (European Automobile Manufacturers

Association) introduced its own classification system in 1996. It is based on the API classifications, but focuses more on the specific requirements of engines in Europe and the applicable EURO emission regulations.

For the approvals, the automotive and commercial vehicle manufacturers check the suitability of motor oils for their engine types. Different car manufacturers have their own motor oil specifications in addition to the general ACEA or API standards. After the oil has successfully passed the special engine tests, oil manufacturers give their much sought-after seal of approval for manufacturer release. This manufacturer approval is confirmed by reputa-

ble oil manufacturers with an official document or a unique license number. Recommedations are often based on extensive field tests, vehicle tests and development partnerships.

What value does manufacturer approval add?

Lubricants have a key influence on the reliability, performance and effectiveness of vehicles. With everincreasing performance and demands, working with proven quality products is extremely important. These products have proven themselves in practical use over many years. If, for whatever reason, engine damage occurs and you haven't

used a manufacturer-approved motor oil, problems can arise with goodwill repairs or warranty claims.

Are EUROLUB oils also manufacturer-approved?

We produce our EUROLUB oils with high-quality base oils and additives from well-known refineries. By doing this, we meet the requirements and performance of the latest approval requirements of many manufacturers. EUROLUB lubricants are listed by many vehicle manufacturers on the corresponding approval portals.

FAQ

Can lubricants be mixed with each other?

Normally, yes! Branded oils, such as EUROLUB high-performance lubricants, can be mixed with other branded products with the same or a similar purpose in the oil circuit without causing problems in use.

Can lubricants with different viscosities be mixed for the respective application?

If the application is clearly the same (engine, transmission or hydraulics), it is normally possible to mix oils with different viscosities.

Is it possible to tell the quality of an oil based on its colour?

No. Lubricants are composed of base oils and additives.
Depending on the proportion of these two components, the colour of the oil changes.
Depending on the oil code and the formulation approval, there are different ways of combining them.



The EUROLUB Team



Dennis Witzl

Dennis Witzl has been part of our internal sales team for three years. With his training as a salesperson in wholesale and foreign trade, he deals with important organisational tasks in the office. Here he looks after our key account customers, from acquisition to delivery and invoicing. We are pleased that Dennis is such a valuable member of our team and look forward to our continued successful work together.

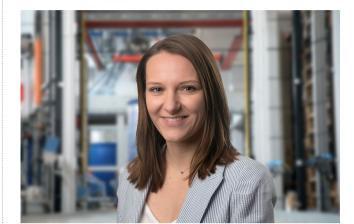


OUR TEAM

Get to know the rest of the EUROLUB team.



Our loyal employee Marlene Geil has been with us for 18 years. She successfully completed her training as an office administrator here and worked her way through various departments. She currently looks after one of our biggest customers. Whether at home with her family or in the office, Marlene's cheerful attitude puts a smile on people's faces every day. We appreciate her positive attitude and the fact that she's always willing to do her best for our team.





Reinhold Urban

GVL Bavaria / Austria

With dedication and commitment, Reinhold Urban has been an important member of our company for five years. As area sales manager, he brings our customers closer to our products and services, and most importantly, he builds valuable relationships. We are proud to have Reinhold in our team and hope he will stay with us for a long time.



We are now a

TecDoc® data supplier!

IT'S OFFICIAL

e did it! EUROLUB is the official data supplier for the TecDoc® of TecAlliance parts catalogue. We have been listed as a 'TecDoc® Certified Data Supplier' from the start. This title is awarded to data suppliers who meet the relevant requirements at the highest level.

THE TECALLIANCE program is an information system with an extensive data collection of automotive parts manufacturers and distributors in the automotive industry. It summarises the various product ranges of these manufacturers and is therefore an electronic automotive parts catalogue. TecAlliance's task is to process the parts manufacturers' item information and make it available to the market. With a total of 1,065 data suppliers on side, TecAlliance guarantees a wide range of current and latest product descriptions and information.

OUR TECDOC® data means you can find the right fuel for you or your customer's vehicle whenever you need to. On top of this, you will find comprehensive product information on our products.

WITH ITS various options (e.g. additional mobile use via the TecAlliance app), TecDoc® enables maximum availability, flexibility and user-friendliness. In the TecDoc® catalogue, our data is the central search engine for car parts and vehicles with country-specific and internationally valid identification methods.

DIGITAL SALES are becoming increasingly complex. With TecDoc®, you can quickly and easily smoothly integrate data into your own store or application.



TecDoc®

Unfiltered information on products

from the independent automotive industry and the independent parts trade

> All data is updated

Unique identification of the vehicle by entering key numbers

Assignment of all car parts which

fit the respective vehicle type

Detailed product description with picture

Uniform product descriptions for technically identical products

TecDoc® DATA SUPPLIER

School gardens against malnutrition

In countries like Niger, hunger is one of the of the main reasons children drop out of school. Now, however, they are growing their own plants there!

he Tillabéri region in the southwest of Niger is severely affected by the consequences of climate change. Rainfall is irregular and currently there is a drought. The West African country is experiencing a severe hunger crisis, with many children suffering from malnutrition. In Niger, hunger is one of the main reasons girls and boys drop out of school. With empty stomachs, they find themselves unable to concentrate in class.

I now know that moringa is nutritious"

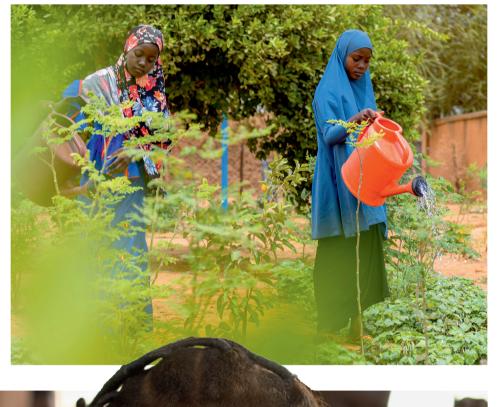
- Sponsored child Ashraf from Tillabéri

ELEVEN-YEAR-OLD ASHRAF, however, goes to school every day and waters the plants there. Together with the other children, she has planted a school garden. In response to the ongoing hunger crisis in Niger, and to encourage children to continue attending school, the children's aid organisation Plan International supported the setting up of gardens at seven schools in four villages in Tillabéri in 2022. The Plan teams distributed seeds and equipment, and the children were given advice on sustainable farming methods in workshops.

"ALL THE children have a role. Some plant, others prepare the compost or take care of the weeding and ploughing," says Issifi, headmaster from Tilibri. "There is a whole chain of steps until harvest – a practical educational application because gardening is part of the curriculum here."

IN THE meantime, the seeds have sprouted, with pumpkins, cassava and moringa, among others, thriving. Ashraf and the other children are very proud and are using the skills they have learned to plant small patches at home as well. Their gardens provide a balanced, nutritious diet. Not only that, the surplus plants from the gardens are now sold to purchase learning materials.







BECOME A SPONSOR TOO!

A better future for children through sponsorship

A SPONSORSHIP helps give girls and boys better access to education and health. EUROLUB Managing Director Hubert Huber, sponsor of several children, has been supporting Plan International's work for many years. The children's aid organisation implements sustainable self-help projects for children, their families and their communities in over 50 countries in Asia, Africa and Latin America. The projects are primarily financed via sponsorships.

