

NEVS

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News and trends at EUROLUB

Taking big steps into the future.

Once again, EUROLUB made a lot of progress in 2022. We worked hard and continued to expand our production, warehousing and logistics areas in Eching.



ut what exactly happened in the meantime? Let us take a moment to review the last few years, starting with our new fully automatic filling line, which is our seventh. After almost two years of planning, we are very proud to have put another filling line with a capacity of 40 Euro pallets per hour into operation for our 208-litre drums. It helps us to supply you with the best and highest-quality products as quickly as possible. The benefits are already becoming clear: in the autumn and winter months of 2022, and January and February 2023, we were able to provide all our customers with initial stock without significant delivery times. Thanks to our effective processes and

the new capacity created, we are now in an even better position, especially when it comes to winter goods!

HOWEVER, IT IS NOT ONLY in production, but also on our premises that a lot has happened. For example, we renovated the road surface of approx. 3,000 square metres on our K10 site. We installed courtyard roofing of around 1,500 square metres (empties hall) with an impressive wooden truss. In late autumn 2022, we planted a flower meadow on that roof for our six bee colonies.

BUT THERE have also been new developments for our colleagues. From July 2023, they will have access to additional

modern office space, a staff cafe and meeting rooms for conferences and training courses. In this way, we are promoting communication, cooperation and team spirit. We are looking forward to a bright future in which our team will continue to gain momentum.

WITH FURTHER expansions, we are taking big steps into the future. This has already instigated something of a turning point for our warehousing, logistics and goods flow. With these and other measures, we ensure that we can grow further and continue to impress our customers with fast delivery times, high availability of goods and strong distribution capabilities.



"Wishing you optimism, calm and satisfaction for 2023"

– Hubert Huber



How we manufacture our windscreen antifreeze and the advantages of producing it ourselves.

Read more on page 2

EUROLUB TEAM

We would be lost without our team. Get to know four of our employees!

Read more on page 3

DONATIONS

The school construction project in the heart of Tanzania and the children's hospice are close to our hearts. That's why we support these projects.

Read more on page 4





Windscreen antifreeze made by EUROLUB

- thanks to our high-quality mixing plant



our own windscreen antifreeze mixing plant, we are perfectly prepared and equipped to produce a wide variety of recipes for our customers. Would you like to know how windscreen antifreeze is made? The secret is simpler than you might think, because ethanol is both the key and the main ingredient. Its properties mainly contribute to frost protection. We only use bioethanol of the highest quality for our windscreen antifreeze. The fragrance, colouring, surfactants and other functional additives supplement the ethanol. Ultimately, they ensure that the windscreen antifreeze exhibits good cleaning performance and, among other things, prevents smearing on the windscreen. In production, these materials are then conveyed with precise dosing pumps via a network of pipes into a mixing tank, where the substances are premixed with water and an initial quality check takes place.





We use four mixing tanks so that we are able to produce a wide variety of individual specifications.

ANOTHER REASON we produce windscreen antifreeze ourselves is that we can guarantee a higher storage quantity and thus availability for our customers. Each mixing tank is equipped with a circulation pump as well as fittings for sampling and the addition of small quantities of additives. Our nozzle system designed with CFD (computational fluid dynamics) for perfect mixing ratios enables homogeneous mixing of all raw materials in the shortest possible time.



THIS PREMIX is then adjusted to the desired final recipe with an ethanol-water mixture. In this way, different freezing points of -20°C, -30°C and a concentrate mixture can be achieved. The ready-mixed windscreen antifreeze is stored in a filling tank, undergoes further quality control and is prepared for filling. All filling systems make use of this container, from 1, 5, 25 and 60 litres to the latest large container filling line for 208 litres and 1.000 litres IBC. Our windscreen antifreeze is produced fully automatically there, from the empty 208-litre drum to the finished wound

pallet. Special attention is paid to fire protection in this area, as windscreen antifreeze is considered an explosive mixture. To this end, extraction devices are installed in all filling systems to remove the explosive ethanol-air mixture.



FACTS

We offer the following variants: concentrate, -20°C and -30°C ready mixed

> bioethanol is used at EUROLUB

Our standard colour is

blue

Fragrances: Lemongrass, Grapefruit & Mountain Pine

More than 10 million litres are produced at our site every year

Your strong EUROLUB Team



Harald Valentin

Harald Valentin has been with us in

internal sales for over 20 years. A lot has happened in that time: He

has taken up a managerial position

age freight and freight forwarders.

He is the man to turn to when it

and advising our customers.

comes to thinking outside the box

and keeps track of the processing of orders for the company fleet, group-

Tel.: +49 (0) 8165 959 117

Dominik Pöttinger

Tel.: +49 (0) 8165 959 112

Our colleague Dominik Pöttinger provides very diligent support in project management. If you have any questions about the new labels or would like to marvel at the new design on our packaging, just contact Dominik, because he knows them better than anyone!



Hans Theil

Our colleague Hans Theil has been with EUROLUB for an incredible 25 years! We were lucky enough to celebrate this great anniversary together with him in 2022.

Thank you, Hans, for your loyalty, cooperation and the way you keep us on our toes!



We would be nothing without our back office. Our back office team keeps an eye on everything, from employee matters to administrative tasks. It is also home to our organisational genius Maximilian Kaiser. He takes care of everything related to internal processes and also manages exports to around 50 countries worldwide.



Our new highlight products



ECO LL 0W-30

Item no.: 212 XXX

State-of-the-art low-viscosity oil of the latest generation. Use according to specifications!

Suitable for: ACEA C3 | API SN | VW 504 00/507 00 | BMW LONGLIFE-04 MB 229.31/229.51/ 229.52 PORSCHE C30

2 SUPER FO 0W-20

Item no.: 250 XXX Modern engine oil for use in car gasoline- and diesel- engines and hybrid concepts from various suppliers according to their specifications.

Suitable for: ACEA C5/C6 | API SP/SN PLUS | FORD WSS-M2C-952-A1 GM DEXOSD™ JAGUAR LAND ROVER STJLR.03.5006 MB 229.71 OPEL OV 040 1547-A20

3 SUPER ECO 0W-20

Item no.: 226 XXX

Fuel-saving, specially composed engine oil. Suitable for modern petrol and diesel engines in cars and vans.

ACEA C5 API SP RC/SN PLUS + RC

ILSAC GF-5/-6A BMW LONGLIFE-17 FE+ MB 229.71 FORD WSS-M2C947-B1 GM DEXOSD™ OPEL OV 040 1547-A20 VOLVO VCC RBS0-2AE | CHRYSLER MS 12145 FIAT 9.55535-GSX

4 CLEANTEC 5W-30

Item no.: 349 XXX Mid SAPS engine oil for modern gas and diesel engines used in passenger cars with exhaust post-treatment

systems (diesel particle filter). Pump-jet engines in compliance with relevant regulation!

Suitable for:

ACEA C2/C3 | API SN/CF | VW 502 00/505 00/505 01 MB 229.51/229.52 BMW LONGLIFE-04 GM DEXOS2™ RENAULT RN 0700/0710 OPEL OV 040 1547-D30

5 RADIATOR PRO-**TECTION FLUID D-65**

Item no.: 835 XXX Modern coolant based on MEG with modern Si-OAT anti-corrosion technology.

Suitable for:

VW TL 774 AUS. L (G12 EVO) DEUTZ CC-14 ASTM D 3306/D 4985/D 6210 BMW LC-18 BS6580: 2010 CUNA NC 956-16 JIS K 2234: 2006 | SAE J1034 | VOLVO CARS

6 WIV ECO PRO 5W-30

Item no.: 254 XXX High-end engine oil modern technology-based.

Suitable for: ACEA C3 | API SP | VW 504 00/507 00 | MB 229.31/229.51/229.52 BMW LONGLIFE-04

7 ECO B12 OW-30

Item no.: 208 XXX Motor oil developed for BMW models for extreme fuel-saving.

PORSCHE C30 | OPEL OV 040 1547-G30/-D30

Suitable for: ACEA C2 BMW LONGLIFE-12 FE MB 229.61

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EUROLUB shows it has a big heart

Kipepeo Wajanja School
– a school construction
project that is close to our
heart, as well as being in
the heart of Tanzania.

he Kipepeo Wajanja Association, founded by a 31-year-old woman from Freising, is building a school for about 120 children in the remote Maasai region of Moita Bwawani in close cooperation with locals. The children currently have no access to education, are plagued by famine during the dry season and are often unable to wash for several weeks due to the lack of rain.

THROUGH THE CONSTRUCTION of the school, which is expected to open in January 2023, the children will not only learn reading, writing and maths, but also receive a hot meal, clean drinking water and a safe place for child-friendly development every day. That not only

relieves the strain on their parents, but also offers the children the foundation for genuine prospects.

'Helping one person may not change the whole world.

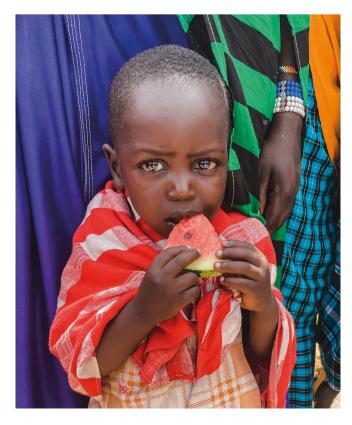
But it can change the world for that one person.'

IN THE LONG TERM, THE project will also be visited at regular intervals by volunteer workers from the local organisation STEP-Africa, who, among other things, engage in intercultural exchange with the parents. This can cover issues such as HIV/AIDS, genital mutilation and contraception, as well as distribution of food, drinking water and medicine.

SINCE BOTH the construction and the ongoing operation (teachers' salaries, food, further expansion of the playground and sports field) are financed solely by donations, the association is very grateful for any support provided. This can be a one-time donation, but project sponsorships for long-term support are also an option. In this way, everyone can contribute and become part of this wonderful project!



For more information: www.kipepeo-wajanja.de



Skills shortages are affecting us all.

It is the subject affecting the German economy more than any other, but unfortunately politicians have reacted far too hesitantly. Without skilled workers, however you define them, there are simply not enough helping hands to secure prosperity in the coming decades.



By the middle of the decade, the baby-boomer generation will have retired. According to a study by the Institute for Employment Research (IAB), without immigration and rising employment rates, Germany will be short of more than seven million workers by 2035.

As a country, we have to change our approach: because without workers, our economy, and with it our prosperity, will fall apart.

Although the employment rate of women has risen significantly in recent years, it is still behind the rate of male colleagues. The IAB highlights three scenarios and their possible effects:

The employment rate of foreign women up to 59 years of age should rise to the level of German women, German women aged 30 to 59 should have the same employment rate as men, and the employment rates of 60–64-year-olds and 65–69-year-olds should each rise to the level of the age group below.

These scenarios combined would result in around 3.4 million additional workers being available to the labour market in 2035. The demographic decline in employees would be reduced by about half, but far from overcome. As you can see, this is an issue that concerns us all.



Munich Outpatient Children's Hospice

ince 2004, the foundation has been caring for families throughout Bavaria with unborn and newborn children, adolescents and young adults suffering from terminal or life-threatening illnesses. Their goal is to give the families a slice of normality, comfort and security during this difficult time. True to the motto: 'Do not fill life with days, but rather fill days with life'.